

SOLUTION BRIEF

How to Prepare for a Strategic Hardware Refresh

Deliver the devices employees need most, when they need them, with a data-powered approach

Hardware refreshes have long been a significant expense for organizations that resort to replacing most end-user devices every three to five years. Many organizations, however, are now reevaluating this traditional time-based approach and adopting a more strategic, cost-effective solution that focuses on right-sizing and need-based procurement.

Why the Right Approach Matters

Right-sizing and need-based procurement are essential for boosting the value and lowering the cost of hardware refreshes. Rather than replacing devices based on arbitrary deadlines, these more strategic approaches leverage device performance and usage data to pinpoint what individuals need to do their jobs and when it's time for a refresh or upgrade. By analyzing device performance and usage data, IT teams can avoid costly and unnecessary replacements or upgrades that could delay operations for months. Also, a right-sizing approach improves digital employee experience (DEX) by providing users with the necessary tools to perform their job tasks, which enhances productivity and employee satisfaction.

Benefits Across the Enterprise

Implementing a combined right-sizing and need-based procurement approach provides several benefits for IT, employees, and the overall business.

IT teams have the visibility to control and proactively support environments, monitor device usage and performance, and prevent downtime. IT can also minimize the risk of lingering legacy systems, which helps reduce security threats and minimizes the potential for data breaches.

As a result, employees receive the necessary devices and resources they need — and exactly when they need them — to perform their job tasks effectively, which results in enhanced productivity, improved job satisfaction, and reduced frustration due to outdated or inefficient devices. This benefits the overall business by driving more valuable outcomes, potentially boosting employee recruitment and retention, and reducing unnecessary costs for device replacements and maintenance.



Key Steps for Preparing for a Strategic Hardware Refresh

Instead of guessing which hardware needs upgrading based on cycles or equipping employees with a one-size-fits-all approach, there are a few key steps IT can take:

- **PLAN:**

Understand end-user and digital environment needs, analyze device performance and usage data, and track existing hardware to determine if any assets can be repurposed.

- **TRANSFORM:**

Focus on how to quickly and efficiently deploy new hardware/upgrades with minimal disruption to end users and proactively monitor performance throughout the deployment process.

- **OPTIMIZE:**

Continually monitor hardware performance and user feedback to identify potential issues and resolve them proactively.

- **UNDERSTAND:**

Analyze and evaluate hardware performance regularly to determine if devices are continuing to meet user needs, and plan for the next right-sizing endeavor.



Learn how to start
your strategic
hardware refresh.



About Lakeside

Lakeside Software is how organizations with large, complex IT environments can finally get visibility across their entire digital estate and see how to do more with less. For far too long, IT teams have struggled to see what's going on in their dark estate – where costly inefficiencies, poor employee experiences, and unresolved problems hide. Only Lakeside lets you give everyone a better view, so they can see the hidden issues, see the smartest fixes, and see the biggest savings. That's why so many of the world's leading global brands rely on Lakeside. And it's how our customers see an average ROI of more than 250%. Lakeside. Give everyone a better view.™